

DAAS PROGRAM OVERVIEW

When planning for hardware deployments, CSC Leasing's Device as a Service (DaaS) program offers flexibility for both service providers and their end-user base. Providers can address the changing IT landscape while end users receive one monthly bill for both equipment and service.

KEY FEATURES

- Yealink equipment covered under 3-year warranty
- Multiple leasing structures (rental, 24- and 36-month)
- ITSP determines rate mark-up
- End user billed by ITSP
- CSC provides standard rates

PROGRAM BENEFITS

- Moves hardware from CAPEX to OPEX
- Eliminates commitment and ownership risk
- Offers end user a turnkey, hardware-inclusive single monthly payment platform
- Gives provider full control of service and platform offerings
- Provides flexible terms dependent on end user business needs
- Mitigates the IT obsolescence curve as CSC takes over equipment ownership
- Simplifies pricing and complements monthly recurring revenue models
- Delivers and plans for repeatable margin

HOW WE WORK TOGETHER

Privately owned and operated, CSC has been offering tailored leasing programs and a seamless reimbursement experience to end users, VARs and OEMs for more than 30 years. We don't do call centers—an account manager and deal administrator are assigned to every client, providing a seamless ordering experience and ongoing client service. Our DaaS program offers several different ordering method options tailored to your specific needs. Here's how it works:

- STEP 1** ITSP provides quotes to CSC
- STEP 2** CSC places order with distributor
- STEP 3** Rental docs executed while equipment is shipped to ITSP or end user
- STEP 4** Equipment delivered, monthly billing begins

For more information and to explore which ordering method option best fits your business needs, contact us:

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